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Botanix Pharmaceuticals (BOT)

Superbugs Lookout

Speculative

See key risks on Page 8 and Biotechnology Risk Warning on Page 10. Speculative securities may not be suitable for Retail Clients.

Recommendation

Buy (unchanged)

Price

\$0.18

Valuation (12 months)

\$0.33 (previously \$0.15)

Risk

Speculative

GICS Sector

Pharmaceuticals & Biotechnology

Expected Return

Capital growth **83%**

Dividend yield **0%**

Total expected return **83%**

Company Data & Ratios

Enterprise value **\$130.2m**

Market cap **\$139.2m**

Issued capital **773.1m**

Free float **88%**

Avg. daily val. (52wk) **\$241,000**

12 month price range **\$0.07 - \$0.21**

Price Performance

	(1m)	(3m)	(12m)
Price (A\$)	0.12	0.11	0.12
Absolute (%)	56.5	63.6	56.5
Rel market (%)	54.2	55.6	48.8

Absolute Price



SOURCE: IRESS

Numerous Short Term Catalysts

The recent share price movement in BOT was driven by the announcement of new data from preclinical work concerning the efficacy of cannabidiol containing BTX1801 as lethal to Gram Positive staphylococcus aureus and other bacteria. The data also showed that despite 21 days of exposure, these bacteria did not develop resistance. While the antimicrobial properties of THC and CBD have been known for years, this new data represents a potential new solution to the fatal outcomes associated with antibiotic resistant bacterial infection.

The company also completed a proof of concept study in an animal model and the data is supportive of further investigation. BOT is yet to announce further studies pending the completion of the lead programs in both acne and atopic dermatitis.

Recruitment of the phase 2 acne study is now complete and announcement of headline results is due in 3Q19. The phase 2 Atopic Dermatitis study is also due to read out later this calendar year. Both are considered major value inflexion points.

BOT has also announced headline results from a small study designed to investigate the mechanism of action for BTX1308 in the treatment of psoriasis. This gene regulation study showed down regulation of numerous genes associated with disease proliferation. To our knowledge this is the first study of gene regulation following treatment with CBD and the data provides proof of the mechanism of action from this drug class. Further studies are planned.

Retain Buy (Speculative), Valuation raised to \$0.33

We have added an earnings stream for BTX1803 and made adjustments to the risk factors in the risk adjusted DCF model following the passing of the US Farm bill in late 2019. Earnings are largely unchanged, however, the valuation is increased to \$0.33/share.

Earnings Forecast

June Year End	FY18	FY19e	FY20e	FY21e
Revenues	1.8	3.3	26.3	14.0
EBITDA \$m	-11.1	-11.7	15.7	6.7
NPAT (underlying) \$m	-11.0	-11.7	15.7	6.7
NPAT (reported) \$m	-11.0	-11.7	15.7	6.7
EPS underlying (cps)	-2.3	-1.5	2.0	0.8
EPS growth %	-108%	35%	235%	-58%
PER (x)	nm	nm	9.1	21.5
FCF yield (%)	nm	nm	nm	6%
EV/EBITDA (x)	nm	(11.2)	8.3	19.5
Dividend (cps)	-	-	-	-
Franking	0%	0%	0%	0%
Yield %	0%	0%	0%	0%
ROE %	0%	-266%	78%	25%

SOURCE: BELL POTTER SECURITIES ESTIMATES

Short Term Catalysts in 2019

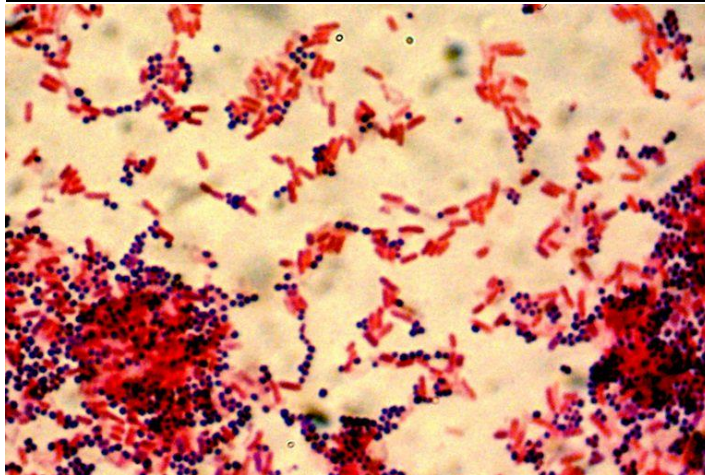
What is Gram Positive Staphylococcus Aureus

Bacteria are generally classified as one of two broad categories: Gram positive and Gram negative. These categories are based on cell wall composition and reaction to the Gram stain test. The Gram staining method (developed by microbiologist Hans Christian Gram) identifies bacteria based upon the reaction of their cell walls to certain dyes and chemicals.

The differences between Gram positive vs Gram negative bacteria are primarily related to their cell wall composition. Gram positive bacteria have cell walls composed mostly of a substance unique to bacteria known as **peptidoglycan**, or murein. These bacteria stain purple after Gram staining. Gram negative bacteria have cell walls with only a thin layer of peptidoglycan and an outer membrane with a lipopolysaccharide component not found in Gram positive bacteria. Gram negative bacteria stain red or pink after Gram staining¹.

As a generalisation, gram positive bacteria are normally harmless and are present in the human gut and are essential to the digestion of food. Gram negative bacteria are less so and include, for example *Vibrio cholera* responsible for the waterborne cholera.

Figure 1 - Gram positive staining



SOURCE: THOUGHTCO. COM, PURPLE STAINS ARE GRAM POSITIVE BACTERIA, RED STAINS ARE GRAM NEGATIVE BACTERIA

Gram positive cocci refer to gram positive bacteria that are shaped in a sphere. Two of the most potent forms are *Staphylococcus epidermidis* and *Staphylococcus aureus*. These are normally harmless on unbroken skin, however, they can cause infection on broken skin or within a blocked sweat or sebaceous gland.

Some *Staphylococcus aureus* strains including methicillin resistant *Staphylococcus aureus* (MRSA) have become resistant to antibiotics and are extremely difficult for modern antibiotics to kill.

The standard of care for the treatment of infections caused by these bacteria are antibiotic drugs. The main classes of antibiotic drugs include but are not limited to penicillin based (amoxicillin), macrolides (erythromycin), Fluoroquinolones (levofloxacin) and tetracyclines (doxycycline).

The need to develop new treatments has arisen because of the resistance these bacteria have developed to the standard of care therapies.

¹ Taken from thoughtco.com/gram-positive-gram-negative-bacteria 4174239

Cannabis As An Antibacterial

The antibacterial properties of Cannabis Sativa have been known for decades and the medicinal qualities of the plant have been known for centuries. In more recent times, however, the legal obstacles to growing and possessing these plants has been an important barrier to development of Cannabis as a treatment for bacterial infection.

Nevertheless, the literature on this topic is extensive and there are many studies available for review. Each of these studies appear to relate to a whole plant extract, hence it is not unreasonable to assume that the exact mechanism of action remains unknown.

The antibacterial property of the cannabis plant is contributed mainly from Delta -9 THC and CBD. In recent times the work of Wasim et al (1995) testing ethanol and cannabis extracts confirmed a strong inhibitory effect on certain gram positive and gram negative bacteria². Nissen et al (2010) assessed the in vitro antimicrobial activity of essential oils extracted from three low THC hemp varieties. The group tested against gram positive bacteria including Clostridium and pectobacterium and showed that the oil from one particular strain was the only one able to inhibit growth of the bacteria. The group concluded that there are many compounds out of 480 already discovered in the cannabis plant that have not been tested for antimicrobial properties.

BTX 1801 for antibacterial use

BTX1801 is a synthetic cannabinoid developed by BOT for use as an antimicrobial. The company has now released the findings of the antimicrobial testing completed by Dr Mark Blaskovich of the University of Queensland. The work builds on the many previous studies in the field. Dr Blaskovich's work confirmed the following:

- BTX1801 is a broad spectrum gram positive antibiotic. It proved effective in killing 132 different gram positive bacteria including staphylococcus aureus and MRSA (aka golden staph);
- MRSA bacteria did not develop resistance despite 21 days of continuous treatment; and
- BTX 1801 achieved proof of concept in a widely used animal model (in immunocompromised mice) finding that the drug formulation was effective in treating a skin infection.

These findings were presented in a poster at the American Society for Microbiology last weekend. While this preclinical work points towards being efficacious, the drug is yet to be tested in humans.

The next phase of development of BTX1801 is to optimise dosing and develop a clinical trial in a target skin infection indication. The formulation of BTX1801 is a tightly held trade secret that is also protected by patents (most of which are pending).

INTELLECTUAL PROPERTY

All BOT products including BTX1801 are synthetic cannabinoids, rather than plant derived. BOT is one of only a handful of companies pursuing clinical trials for the development of medicinal cannabis products globally.

BOT is focused on developing products for topical applications. All BOT products utilise the Permetrex topical delivery technology for which BOT has the exclusive global right to all drugs that treat skin disease.

The key patents on BTX1801 cover the formulation which is the combination of the synthetic drug with the permetrex technology and the dose. The company is also likely to

² Wassim et al Antimicrobial Studies of the leaf of cannabis sativa. Pakistan Journal of Pharmaceutical Science (Vol 8, 1995 pp22 -38)

pursue a qualified infectious disease product (QIDP) designation with the US FDA. This designation allows for an additional 5 years of marketing exclusivity following drug approval. In the addition, this designation allows for fast track designation and priority review.

The additional 5 years of exclusivity on marketing becomes redundant if the patents are held to be valid (i.e. patent life is 20 years), nevertheless, the QIDP designation is worthwhile for the fast track and priority review designation.

BTX1801 is being developed as a prescription medicine. Being a prescription only product, if approved, it will have a significant advantage compared to over the counter CBD products. For starters, label claims will have been proved by an extensive clinical trial program, hence the quality of the product can be assured as compared to OTC products. OTC products are largely unregulated and accordingly there may be significant variations in quality and outcomes.

Note that BTX1801 is probably not suitable for the treatment of systemic infection. The only data available today is in-vivo and mouse data delivered via a topical application. There is no data to suggest this therapy would be effective in the treatment of systemic infection – albeit we would suggest this area will almost certainly attract investigation if the clinical work in skin infection is successful. Extensive clinical work is required to determine efficacy in skin infection and other systemic infection.

Update On Clinical Trial Progress

BOT has two phase 2 studies due to report later this year. These represent crucial value inflexion points for the company.

Figure 2 - Update on clinical trial progress

Indication	Phase	Patients	Design	Primary endpoint	Latest update
BTX1503 - Moderate to severe acne in children >12 ys	Phase 2	360	4 way, randomised, double blind, controlled	Change from baseline to week 12 vs non active placebo	June 2019 - completed enrolment, headline results due in September quarter
BTX1204 Moderate atopic dermatitis	Phase 2	200	2 way, randomised, double blind, controlled	ISGA score of "clear" or "almost clear" with at least a 2 grade improvement from baseline at week 12	Recruitment is continuing and study remains on course for completion in 4Q19
Completed Studies					
BTX1308 Psoriasis	Phase 1b	15	Gene regulation study only	Safety	Phase 1b study completed in 2Q 2019
BTX1801 Antimicrobial	Pre clinical				Pre clinical work complete. Proof of concept in mice also complete

SOURCE: COMPANY DATA AND BELL POTTER SECURITIES ESTIMATES

Recruitment of the acne study is complete with headline results due next quarter.

Recruitment of the atopic dermatitis study is progressing with headline results due before the end of calendar 2019.

Note that in both studies the control is a non-active placebo. Earlier phase 1 results in both indications were highly encouraging and showed comparable efficacy to market leading treatments.

Mechanism of action data for BTX1308

Earlier this month the company released the interim results from the BTX1308 psoriasis Phase 1b mechanism of action study. The headline result confirmed that BTX1308 has significant anti-inflammatory and immune modulating activity in skin disease.

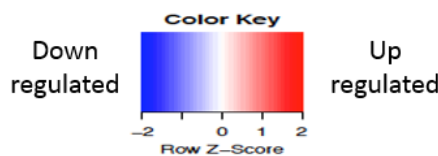
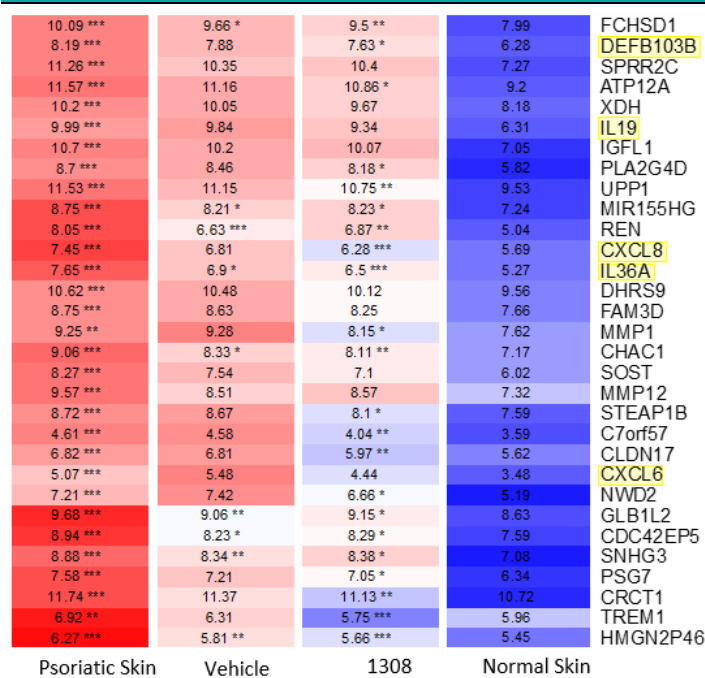
The 15 patients in the study all completed the treatment. Skin biopsies were collected from 10 patients following treatment (i.e. after receiving either BTX1308 or placebo over a

period of 19 days.) Biopsies were collected from the untreated psoriatic and normal skin from the same patient to serve as controls.

The investigators then undertook a detailed analysis of over 50,000 genes to determine the difference in gene expression between the normal, treated and untreated psoriatic skin. What they found was confirmation that genes contributing to the key inflammatory disease pathways known to be involved in psoriasis, specifically the p38 MAP Kinase pathway and Interleukin-6 (IL-6), were significantly down-regulated in psoriatic skin biopsies that had been treated with BTX1308, compared to placebo treated, or untreated psoriasis lesion biopsies.

To our knowledge, this is the first time the mechanism of action data for CBD has been generated in a randomised clinical study. We regard this data as highly meaningful for future partners and investors. This sort of quantifiable, objective data is highly desirable for mainstream pharmaceutical buyers.

Figure 3 - Heat Map of Genes Regulated by BTX1308 vs Psoriatic skin , normal and vehicle



SOURCE: COMPANY DATA

This heat map lists the top 30 down regulated genes following treatment with BTX1308 with the untreated psoriatic skin in the left hand most column. We observe a clear reduction in gene expression in the biopsies treated with BTX1308 relative to the others.

Some of these genes are associated with the immune modulating pathway Interleukin-13. In particular Small proline-rich protein 2C (SPRR2C), Potassium-transporting ATPase alpha chain 2 ATP12A, and Interleukin-8 (CXCL8).

The biopsy data also showed significant down-regulation of genes involved in the atopic dermatitis relevant Th2 immune response, primarily through the Interleukin-13 (IL-13) cytokine pathway. In other words, the Th2 immune response was lowered without

compromising overall immune system activity. These are highly encouraging results and worthy of further investigation.

These insight are not limited to psoriasis i.e. the company believes there are parallels in the mechanism of action for both acne and atopic dermatitis as both have significant inflammatory and immune components.

Patients in this study were treated for 19 days which is considered too short to achieve a significant improvement in the condition of the psoriasis. The purpose of the study was to examine the gene regulation.

Follow on studies will no doubt consider efficacy over an extended treatment period.

Next Steps

The company last reported cash reserves (at 31 march 2019) of \$9.3m with a quarterly cash burn of ~\$4m hence we expect cash reserves at 30 June 2019 of approximately \$5m.

In the short term, the company is on track to announce the headline results from the two phase 2 studies before the end of 2019. These outcomes are crucial to the overall valuation.

Our valuation assumes that the phase 2 trials deliver results that warrant further investment in clinical programs. Depending on the strength of the signals from these trials, the company may have several options for approval studies including partnering early in one or both indications or funding an approval program internally. The latter option is likely to require further capital from shareholders.

The detailed financial page assumes the company partners the acne indication in 2020 with proceeds to be used to fund clinical trials in other indications. This is one potential outcome.

BOT plans to finalise the design of a phase 1b/2a clinical study for BTX1801 (antimicrobial therapy) during 2019 with a view to commencing a study pending completion of the lead programs in acne and atopic dermatitis.

The company is yet to announce plans for a further study in psoriasis.

In conclusion, should these lead programs deliver encouraging results, the prospects for either a considerable licensing deal or an acquisition of the company loom large. BOT will have data in 4 separate indications and a leading clinical program for the development of medicinal cannabis products.

Valuation

There are minimal changes to the assumptions for the existing drug portfolio. We have added milestone revenue from a future license deal for BTX1801, albeit heavily discounted for probability of success at this time. We have also rolled forward the valuation date to 30 June 2020.

In our view the mechanism of action data in psoriasis is highly relevant to partnering and commercialisation discussions, accordingly, we have adjusted the risk factors in the risk adjusted DCF model in a manner to increase the valuation of the portfolio.

Since initiation of coverage in November 2018, the US Congress passed the 2018 Farm Bill. This event has proved to be a major catalyst for the Hemp CBD industry in the US with major pharmaceutical groups now approaching the topic of medical cannabis with a renewed degree of enthusiasm. We consider BOT has a leading portfolio of drug candidates in the field and is likely to draw the attention of mainstream pharma as its results are announced.

Our DCF valuation is adjusted to \$0.33 (from \$0.15). Based on the current shares outstanding the implied Enterprise value at our valuation is ~A\$255m (US\$178m).

The following table summarises key deal terms of relevant transactions in the dermatology space. These transactions are relevant for the milestone revenues and are an underlying driver of our valuation.

Figure 4 - Related Transactions and Licensed Deals

Year of Deal	Drug Name	Treatment Use	Deal Type	Acquirer	Licensor/Vendor	Clinical Stage	Upfront Payment (\$US)	Potential Deal Value (Excl. Upfront)
2010	Axiron	Low Testosterone	License	Ely Lilly		Acrux Post Phase III	\$50m	\$282m Milestones + Royalties
2015	Doryx	Acne	Acquisition	Mayne Pharma		Actavis On Market	\$50m	N/A
2015	Siliq	Psoriasis	License	Valeant		Astra Zeneca Post Phase III	\$100m	\$170m Milestones + Royalties
2016	Tralokinumab	AD & Psoriasis	License	Leo Pharma		Astra Zeneca Post Phase IIb	\$115m	\$1b Royalties
2016	Pegcancratrinib	AD & Psoriasis	Acquisition	Sienna Pharma		Creabilis Phase IIb	Undisclosed	\$150m Milestones
2016	Eucrisa	AD	Acquisition	Pfizer		Anacor Post Phase III	\$4.5b	N/A
2018	Halobetasol Foam	Plaque psoriasis	Acquisition	Mayne Pharma	Private company	Approved	US\$10m	US\$22m in milestones plus annual earnout payments over 10 years
2018	JW1601	AD	License	Leo Pharma	JW Pharmaceutical	Pre IND	\$17m	US\$385m plus 2% royalty
2019	Lebrikizumab	AD	License	Almirall	Dermira	Phase 2b	\$30m + \$50m	US\$115m in development milestones plus royalties

SOURCE: BELL POTTER SECURITIES

We note the addition of one new license deal in this table, announced 25 June 2019 between Almirall and Dermira for its mAB Lebrikizumab. This deal relates to commercialisation in Europe only. Almirall will pay a further US\$50m on exercise of its option for this drug and US\$115m in development milestones and milestones on certain sales thresholds. Royalties are also payable. This is significant deal which is likely to be worth well over US\$200m if the drug reaches the market.

Lebrikizumab is a novel injectable mAB, designed to bind to IL-13 inhibiting its inflammatory cascade – one of the targets identified in the gene regulation study conducted by BOT for BTX1308.

Eucrisa continues to disappoint selling just US\$22m of product in 1Q19.

The other deals in this table suggest that the valuation of US\$178m is not unreasonable, particularly considering there are 4 potential indications on offer.

Botanix Pharmaceuticals

Botanix Pharmaceuticals is an Australian biotech company engaged in the development of novel compounds for the treatment of a range of dermatological conditions. All products utilise synthetic cannabidiol (CBD) in conjunction with Permetrex™ skin delivery technology. The company has exclusive rights to this technology for all drugs that treat dermatology conditions. The first two indications are for chronic acne and atopic dermatitis (AD).

Key Risk Areas

Over the counter competition: The burgeoning market for nutraceutical CBD products presents a potential risk. These over the counter (OTC) formulations of plant derived CBD are gaining in popularity every quarter. OTC products are widely available throughout the US (by mail order) and in retail outlets and are relatively cheap, particularly for US patients without health insurance cover. It is likely there will be markets for both OTC products and pharmaceutical grade products. Competition may also emerge from other drug developers seeking to develop products involving synthetic CBD.

Efficacy remains unproven: Plant derived CBD products consist of well over 100 different types of CBD in a single product. Industry literature indicates the presence of an entourage effect whereby each of these compounds work together to generate the general healing effect whereas the Botanix products consist of a single synthetic cannabinoid. While the safety and efficacy data from clinical trials is encouraging, the long term efficacy and safety from BOT's products are yet to be studied in a large randomised trial.

Intellectual Property: The strength of the patents and other instruments protecting the intellectual property of Botanix are yet to be tested in the court. If Botanix's registered intellectual property is invalidated or removed from intellectual property registers this will adversely impact the long term earnings capacity of the company

Clinical Risk: BTX1503, BTX1204 and BTX1308 are a variation in dosage of the same active compound (CBD). Hence, if the company's leading asset BTX1503 is unsuccessful in phase II, this may increase the likelihood of further clinical failure in BTX1204, BTX1308 the other indications.

Financing Risk: The company is likely to require further capital from shareholders in order to progress its clinical program. The need for additional capital depends on numerous factors including the results from clinical studies and the willingness of development partners to engage in discussion for the commercialisation of BOT's various assets.

Regulatory Risk: The use of CBD for medicinal purposes remains at the fringe of mainstream medicine, hence there is no certainty that even with appropriate evidence from clinical trials that the company will secure a deal to commercialise these drugs.

DEA: Synthetic cannabidiol is a "Schedule 1" drug substance under the Controlled Substances Act (US) and is subject to strict control and regulation by the US DEA (Drug Enforcement Agency). The manufacture and handling of controlled substances is subject to strict limitations. Should any 3rd party be involved in the manufacture, handling or clinical trials involving the Botanix drugs lose their accreditation, these many hamper or halt entirely the development and commercialisation process.

Commercialisation: The company will almost certainly require a distribution partner in each market around the world. In the United States the ability of a distribution partner to sell these drugs will depend upon inclusion on various private payer formulary lists. Ultimately the distribution partner and the payers will determine the net price for each sale and this process is generally outside of the control of drug developers like Botanix.

Table 1 - Financial summary

Profit & Loss (A\$m)	FY17	FY18	FY19e	FY20e	FY21e
Year Ending June					
BTX1503 - Acne	-	-	-	21.3	-
BTX1204 - AD	-	-	-	-	12.0
BTX1308 - Psoriasis	-	-	-	-	-
R&D Incentive	-	1.8	3.3	5.0	2.0
Total Revenue	-	1.8	3.3	26.3	14.0
COGS	-	-	-	-	-
Gross profit	-	1.8	3.3	26.3	14.0
GP margin	0%	100%	100%	100%	100%
Expenses Net of R&D	1.1	1.9	2.3	2.3	2.3
Total Clinical R&D Expense	3.7	11.0	12.7	8.3	5.0
Total Expenses	4.8	12.9	15.0	10.6	7.3
EBITDA	(4.8)	(11.1)	(11.7)	15.7	6.7
Depreciation	-	-	-	-	-
Amortisation	-	-	-	-	-
EBIT	-4.8	-11.1	-11.7	15.7	6.7
Interest expense	0.0	0.0	0.0	0.0	0.0
Pre tax profit	(4.7)	(11.0)	(11.7)	15.7	6.7
Tax expense	-	-	-	-	-
NPAT - normalised	(4.7)	(11.0)	(11.7)	15.7	6.7
Reported NPAT	(4.7)	(11.0)	(11.7)	15.7	6.7
Cashflow (A\$m)	FY17	FY18	FY19e	FY20e	FY21e
Gross cashflow	-4.7	-10.1	-11.8	13.8	7.7
Net interest	0.0	0.1	0.0	0.0	0.0
Operating cash flow	-4.7	-9.9	-11.8	13.8	7.7
Proceeds from asset sales	0.0	0.0	0.0	0.0	0.0
Free cash flow	-4.7	-9.9	-11.8	13.8	7.7
Business acquisitions	0.0	0.0	0.0	0.0	0.0
Proceeds from issuance	6.9	21.6	0.0	0.0	0.0
Movement in borrowings	-0.2	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0
Change in cash held	2.0	11.6	-11.8	13.8	7.7
Cash at beginning of period	3.7	5.7	17.3	5.5	19.3
FX adjustment	0.0	0.0	0.0	0.0	0.0
Cash at year end	5.7	17.3	5.5	19.3	27.0
Balance Sheet (A\$m)	FY17	FY18	FY19e	FY20e	FY21e
Cash	5.7	17.3	5.5	19.3	27.0
Receivables	0.2	0.4	0.3	2.2	1.2
Short term investments	-	0.0	0.0	0.0	0.0
Other current assets	-	-	-	-	-
Property, Plant and Equipment	-	-	-	-	-
Intangible assets	-	-	-	-	-
Total assets	5.9	17.7	5.8	21.5	28.2
Trade payables	0.5	1.4	1.4	1.4	1.4
Debt	-	-	-	-	-
Other provisions	-	-	-	-	-
Total Liabilities	0.5	1.4	1.4	1.4	1.4
Net Assets	5.4	16.3	4.4	20.1	26.8
Share capital	11.6	33.3	33.3	33.3	33.3
Retained earnings	(6.4)	(17.5)	(29.1)	(13.4)	(6.7)
Reserves	0.2	0.4	0.2	0.2	0.2
Shareholders Equity	5.4	16.3	4.4	20.1	26.8

Valuation Ratios (A\$m)	FY17	FY18	FY19e	FY20e	FY21e
Reported EPS (cps)	-1.1	-2.3	-1.5	2.0	0.8
Normalised EPS (cps)	-1.1	-2.3	-1.5	2.0	0.8
EPS growth (%)	0%	-108%	35%	235%	-58%
PE(x)	nm	nm	nm	9.1	21.5
EV/EBITDA (x)	nm	nm	-11.2	8.3	19.5
EV/EBIT (x)	nm	nm	-11.2	8.3	19.5
P/NTA (x)	18.0	8.4	31.1	6.8	5.1
Book Value Per Share (cps)	1.0	2.1	0.6	2.7	3.5
Price/Book (x)	18.0	8.4	31.1	6.8	5.1
DPS (cps)	-	-	-	-	-
Payout ratio %	0%	0%	0%	0%	0%
Dividend Yield %	0.0%	0.0%	0.0%	0.0%	0.0%
Franking %	0%	0%	0%	0%	0%
FCF yield %	nm	nm	nm	nm	6%
Net debt/Equity	0%	0%	0%	0%	0%
Net debt/Assets	0%	0%	0%	0%	0%
Gearing	net cash	net cash	net cash	net cash	net cash
Net debt/EBITDA (x)	n/a	n/a	n/a	n/a	n/a
Interest cover (x)	n/a	n/a	n/a	n/a	n/a

SOURCE: BELL POTTER SECURITIES ESTIMATES

Recommendation structure

Buy: Expect >15% total return on a 12 month view. For stocks regarded as 'Speculative' a return of >30% is expected.

Hold: Expect total return between -5% and 15% on a 12 month view

Sell: Expect <-5% total return on a 12 month view

Speculative Investments are either start-up enterprises with nil or only prospective operations or recently commenced operations with only forecast cash flows, or companies that have commenced operations or have been in operation for some time but have only forecast cash flows and/or a stressed balance sheet.

Such investments may carry an exceptionally high level of capital risk and volatility of returns.

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